

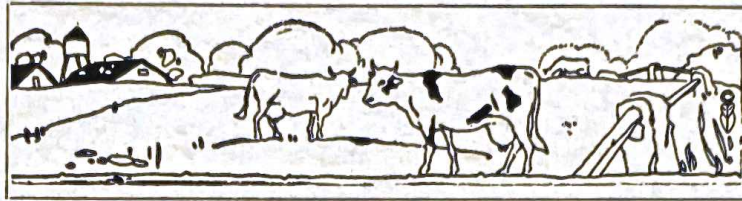
Dec 7, 1936 No 12

Building Profits for Landowners By The Application of Practical, Scientific Management to the Business of Farming.

Farm Service Company

SERVICES:

- (A) COMPLETE MANAGEMENT
- CROP LEASE
- (B) COMPLETE MANAGEMENT
- LIVESTOCK LEASE
- (C) RENT COLLECTION



SERVICES:

- (D) FARM SURVEY
- (E) FARM APPRAISAL
- (F) FARM SALES
- (G) FARM INSURANCE

E. E. HUFF
PRESIDENT

CITIZENS-FARMERS NATIONAL BANK BUILDING - TELEPHONE 145

CHICKASHA, OKLA.
Dec. 7, 1935.

Dear Sir:

This is the seventh of December, only 24 days until the beginning of a new rental contract for your farm. Are you satisfied that the arrangement you now have will be the most profitable set up you can procure for 1936 ?

Perhaps, you are like Mr. Martin of Colon, Michigan. In view of the fact that his rental income for the past few years will not justify the employment of our full management service and the payment of our minimum management fee, he asks for our flat 10% rent collection service for 1936. Mr. Martin states, and our inspection of his farm indicates, that probably this rental service will improve his farm income to the point that for 1937, he will be able to afford the full management service, which includes plat maps of the farm, soil study, contour farming, and at least 12 visits to the farm per year, in addition to the service under the flat 10% basis.

If you wish to have us draw up a written lease for your farm for 1936, attend to all the details of the Government Production Control Contract, Cotton Certificates, and make at least three trips to your farm during the year for inspection and supervision of the tenant, please write us a letter to that effect, using the inclosed business reply envelope, and we shall visit your farm immediately and make all arrangements for 1936. If you so desire, we will collect the balance of the 1935 rents for 10% of same.

We believe, you will find this service profitable to you.

Very truly yours,



FARM SERVICE COMPANY,

By _____
E. E. Huff,